#### ONTARIO CHAMBER OF COMMERCE, INC.

P.O. Box 100, Ontario, NY 14519-0100 - (315) 524-5886



Website: <a href="https://www.ontarionychamber.org">www.ontarionychamber.org</a>
<a href="https://www.ontarionychamber.org">Like Us on Facebook.com/ontarionychamber</a>

Newsletter - March - April, 2019



Pictured L to R: Latoya Jones, Mark Ryndock, Sylvia Ryndock, Devin Williams, and Brian Natale, Ontario Chamber Board Member

Ryndock Realty, LLC Opens In Ontario @ 1250 NYS Rt. 104,

(Ontario Plaza)
Ontario, NY 14519
"Our Heart Is In Your Home"

Story Page # 2



Autumn Joy Alpaca Farm April, Chamber Business of the Month

Pictured is Karen Fabi, owner of Autumn Joy Alpaca Farm (Story pg. 10)





Pampered Paws – **March** Business of the Month Story page # 9



Autumn Joy Alpaca Farm -**April** Business of the Month Story page # 10



#### Ryndock Realty, LLC Celebrates Grand Opening With Ribbon Cutting

Ontario, March 23 - Friends, family, business owners, and Ontario Chamber members were on hand to offer congratulations to Sylvia and Mark Ryndock on the grand opening of their real estate office at 1250 NYS Rt. 104, Ontario. The Ryndock's have renovated an office space that had been vacant for many years in the Ontario Plaza, corner Rt. 104 and Slocum Rd. Sylvia said it took vision, persistence and some work, but the result is a beautiful, contemporary looking office with a lot of appeal. Sylvia hopes this will be a spark for other businesses to locate in the same area.

Ryndock Realty, LLC, "Where Our Heart is in Your Home" was established November 11, 2016 in the residence of Mark and Sylvia Ryndock, Ontario NY.

Mark was raised in Walworth and has been a lifelong resident for over 45 years. Sylvia moved to Ontario in 1983 and has lived here for 36 years.

Mark and Sylvia were married July 15, 2000 and this year will be celebrating their 19th Wedding Anniversary. All three of their children attended Wayne Central and they have a grandson who currently resides in Rochester, NY.

Sylvia has been a licensed real estate agent for almost 15 years. Although she considered herself to be living a healthy lifestyle, sadly a diagnosis of breast cancer was received on December 27, 2013. After the sixteen month journey of surgeries, treatments and dealing with a life threatening disease, Sylvia knew that she needed to take her profession to the next level.

Sylvia began her online broker's course in 2015 and became a broker July 2016. November of that year, she just knew it was time to start Ryndock Realty, LLC. After establishing their company, Mark as co-owner and Sylvia as managing/broker owner they have been working to build a name and reputation in Ontario as a business with character and a compassinate heart. Their desire is to help sellers and buyers through the home selling and buying steps in the most simplest and easiest process. Also, Ryndock Realty is proud to say they currently have four realtors who have joined their company and look forward to increasing their family of professionals.

By relocating Ryndock Realty from their home to its current location, their vision and dream is to see their company become a big part of the Ontario community that they thoroughly embrace and enjoy.

Mark and Sylvia would like to thank you for joining in their Grand Opening Celebration as they officially open their office to you all. Come in and look around, get to know them, enjoy the refreshments, win a prize, have a fun time and please come back and let them help you buy or sell your home!

Ryndock Realty can be reached by cell, (585) 943-0203, or office (315) 333-1272, or email:

sylviasellzhomes@gmail.com. Website www.ryndockrealty.com

#### **New Ontario Chamber Community Liaison Connection**

Tim Strickland, owner of Core Fitness and Life-Vest Financial Group is the chamber's new *Community Liaison contact*. You may contact him at 585-370-1328 or email <a href="mailto:timstrickland2598@yahool.com">timstrickland2598@yahool.com</a>. The Community Liaison has the responsibility to contact new businesses and welcome them into our community, explain chamber benefits, and learn of any concerns, questions, or problems they may have regarding their business. Please feel free to contact him. We thank Ray Cedruly for doing this job for many years and helping the Ontario Chamber grow.

#### **2019 Ontario Chamber Members**

Adventures In Climbing, Jim Porcelli Albright, Liz, Town Historian

Altra Rental Supply Inc., Jim Pedulla Autumn Joy Alpaca Farm, Karen Fabi

Avalanche Fabrication Inc., Paul Duerr B & C Auto Restoration & Paint, Bill Kilpatrick Benchmark Hydraulics Technology,

Richard Bebernitz

Bene-Care Inc., William Bach
Basement Technologies of WNY, Kansas &
Patrick McDonald

Birthright of Ontario, Nora Craft Biscayne Auto Sales, LLC, Jim Tuchrello

**Brian Tolbert Automotive** 

Brooks' Factory Direct Trailers, Inc., Ray Brooks Burolla, Donna, Chamber President C & D Service Center, Dean DeMarree C.P. Kelly & Associates, Charlie Kelly

Cam's Pizzeria, Jason Benton

Cavallaro-Neubauer Chevrolet, Rick Neubauer Concord Insurance Agency, Tom Glanton

Conifer Realty LLC-Brown Square Village Connors-Haas Inc., Brian Haas

Core Fitness Center, Colton Strickland

Cornerstone Realty Associates, Paula Priest

Cross Keys Automotive Inc., George Vargo

Crown Electric Supply Co. Inc., Matt Hanlon

Deidre's Hair Design, Deidre Beach

Divine Inspirations Café & Bakery, Melissa & Ashley LaRue

DPR Bookkeeping Services, Diane Romano Edward Jones, Jon Wordingham

Empire Wrecking Inc.. Julie DiLella
Exelon Generation -R.E. Ginna Plant
Farmers Insurance Agency, Brian Natale
Financial Service Partners, J.R. Ruiz
Finger Lakes Trellis Supply, Todd Smith
Furguson's Hair Care, Deb Furguson-Leaty
Furnace Mini Storage LLC, Ray & Anna Cedruly

Gerber Homes & Additions LLC, John Graziose Green Team 100, Robert Billett Heintzelman's BBQ Pit, Bob & Dawn Heintzelman Holiday Inn Express & Suites, Kara Kane Integrated Health Center, Teon Kowalyk, D.c. Integrity Tool Inc., Mike Friedler J.J. Scofero & Son Builders, Inc., Leonard J. Scofero James S. Sullivan Agency, Karin Montgomery JD Chapman Agency, Inc., Bruce Chapman Jeffers & Birnie, Scott Birnie, CPA Jim Doyle Repair Joe's Meat Market, Joe Pagliuso & Bros. Inc. John Lockwood Plumbing, LLC Johus Properties, Joe Huss Kimmie's Closet, Kimberly Brown Knataitis Construction, Noah Knataitis Konstantinou's Restaurant, Pro & Jeanee Konstantinou Kuk Sool Won, Gary Evarts Kunzer Electric Inc., Jeff Kunzer Lake Country Geothermal, Steve Cooper Lakeside Restaurant, Niki & Jimmy Amaxopoulos Lakeside Roofing & Siding Materials, Bradley Burns LaMora Farms, Earl & Lindsey LaMora Lazzaro Performance, Inc., Kevin Lazzaro Legg, Roger & Cheryl Leszyk, Richard Attorney

Bradley Sheremeta
Linc Management LLC, George Leopard
Lockwood's Old Time Stuff, Shirley Lockwood-Kushall
Lori Furguson's Tax Planning & Preparation
LW Emporium, George Bernhard
Lyons National Bank, Jarrod Crawford
Mama Lor's Café Inc., Lori Rosenzweig
McConnell Editorial Service, Charles McConnell
McDonald's of Ontario LLC, Nancy Wilkes
Mehserle, Eric and Dawn

Life-Vest Financial Group, Timothy Strickland &



Display in the Ontario Town Hall lobby/library

#### 2019 Ontario Chamber Members (Cont'd.)

Mizelle, Thomas

Mr Auto / Parts Plus, Jan Leaty

Murphy Funeral & Cremation Chapels, Wayne Brophy

Nature's Way Floral and Garden, Joellen Simone

North Coast Catering, Jim Hall

Noto Fruit Farm & Cider Mill, Fedele Noto

O'Connell, Thomas & Debra

Ontario Country Club, Melissa Mancine

Ontario Laser Wash, George Vargo

Ontario Public Library, Sandra Hylen

OptiPro Systems, Mike Bechtold

Pet Passages, Mike Harris

Photon Gear, Inc. Gary & Billie Sue Blough

Pines of Peace Inc., Terry Whitt

Preston's Garden Center, Inc., Aaron Preston

Profetta Overhead Door Co. Inc., Dana Profetta

Pugsley's Marine Inc., Robert & Carol Cario

Reliant Community Credit Union, Karen Dean

Riddell, Bill, Town Economic Development

Robusto, Frank, Town Supervisor

Rochester Vapor LLC, Mark Sullivan

Ryndock Realty LLC, Sylvia & Mark Ryndock

Save-A-Lot, Suzanne Schmitz

Sea to Sea Diving Enterprise, Steve Dunning

Secor Hardware & Lumber Co. Inc., Brian Secor

Steele, Vicki, Mary Kay Beauty Consultant

Stone Road Auto, Sammy Getiren

Sue's Hair Trends, Sue Yantch Sue's Little Pizza Shop, Sue Lansing

Sun & Record Wayne County Mail, John Addyman

Switzer, Jim, Chamber Treasurer

T Nelson Sales, Inc., Tom Nelson

Times of Wayne County, Ron & Patti Holdraker

Tobin Center LLC, David Tobin

Tripp, Susan, 3D Travel Company Consultant

Tuscany To Tennessee, Terry Beardsley &

Mike Brandes

Twizted Creations, Roxanne Brown

Uno Chicago Grill, Ann Kabel

Verstraete, Sherry, Chamber V.P.

Victor Furniture & Flooring, Inc. Igor Baraniak

WCI Realty, Rick Borrelli

webSURGE, LLC, Joe Crestuk

Yancey, Linda, Bus. Mgr., Town of Ontario

Yesterdays Architectural Salvage & Gift Shop

Jeanne Steffen

The Ontario Chamber thanks all of our members for their continuing support! Please remember to patronize our local businesses.

#### National Small Business Week May 5-11, 2019

National Small Business Week is a recognition supported by the Small Business Administration (SBA) and began in 1963 to recognize the small businesses in every community and the impact they have on the economy throughout the country. The first president to sign a proclamation for National Small Business Week was John F. Kennedy.

In the Town of Ontario, we are fortunate to have many small businesses, with fewer than 500 employees, a/k/a "Mom and Pop" stores. As a town with a population of approximately 10,000 persons, these businesses are the true economic engines for our community. They work hard at surviving and to provide customer service to local residents and employees of larger companies. The Ontario Chamber of Commerce salutes all of our local businesses and recognizes that they provide jobs, services, and products that keep our local economy thriving.

During National Small Business Week, we encourage you to remember to thank any small business you enter for choosing Ontario and for their service or product(s). You will be spreading a kind word and placing a smile on their face. And remember, the opening of small businesses has accounted for 40 percent of new jobs over the last two decades nationwide. (source: www.sba.gov).

#### NATIONAL SMALL BUSINESS PROCLAMATION

**WHEREAS**, America's progress has been driven by pioneers who think big, take risks and work hard; and

**WHEREAS**, from the storefront shops that anchor Main Street to the high-tech startups that keep America on the cutting edge, small businesses are the backbone of our economy and the cornerstones of our nation's promise; and

**WHEREAS**, small business owners and Main Street businesses have energy and a passion for what they do; and

**WHEREAS**, when we support small business, jobs are created and local communities preserve their unique culture; and

**WHEREAS**, because this country's 28 million small businesses create nearly two out of three jobs in our economy, we cannot resolve ourselves to create jobs and spur economic growth in America without discussing ways to support our entrepreneurs; and

**WHEREAS**, the President of the United State has proclaimed National Small Business Week every year since 1963 to highlight the programs and services available to entrepreneurs through the U.S. Small Business Administration and other government agencies; and

**WHEREAS**, the Town of Ontario supports and joins in this national effort to help America's small businesses do what they do best – grow their business, create jobs, and ensure that our communities remain as vibrant tomorrow as they are today.

**NOW, THEREFORE**, I, Frank Robusto, Supervisor of the Town of Ontario, do hereby proclaim **May 5 – 11, 2019** as

#### **NATIONAL SMALL BUSINESS WEEK**

Adopted by the Ontario Town Board on this 8th day of April, 2019.

Frank Robusto, Supervisor Joseph Catalano, Deputy Superviso Jeremy Eaton, Councilman Richard Leszyk, Councilman Scott TeWinkle, Councilman

# SLOW DOWN ~ MOVE OVER ~

It's the Law

After recent incidents in Rochester involving drivers who failed to slow down or mover, AAA Western and Central New York is pleading with drivers to be alert and use caution when any vehicle is on the side of the road.

- As soon as you see lights, vests or reflectors, check traffic around you, SLOW DOWN and safely MOVE OVER.
- Drivers MUST use care when approaching an emergency vehicle or hazard vehicle, including police vehicles, fire trucks, ambulances, construction and maintenance vehicles and tow trucks.
- The Move Over Law applies to both sides of the roadway, not just the shoulder on the right.

## DEFENSIVE DRIVING COURSES

Take the course online for only \$29.95. Registration:

AAA.com/DefensiveDriving

1-800-836-2582

# Replace Your Peeling License Plates for *FREE*

The printed coating on some older New York State license plates may be peeling off the metal plates. This is called delamination and it can lead to fines up to \$200 if a plate is unreadable.

There is no charge to exchange peeling plates for a new set.
Just visit a Dept. of Motor
Vehicles office or call 1-518402-4838 between the hours of 8 am and 4 pm Monday
through Friday.

You may be asked to submit a photograph of the peeling plates or to bring them in to the office at the time of the transaction. Replacement of the delaminated plates is free, but there is a \$20 fee if you want to keep the same plate number.

Only replacement of delaminated plates is free. If your license plates show damage from natural use, including fading or cracking or crash damage, the replacement fee is \$25, plus a \$3.75 fee to issue a new registration.

# Standard I.D. Cards Available for People With Disabilities

Standardized identification cards for people with intellectual and developmental disabilities are now available upon request. The goal of the I.D. cards is to help first responders – law enforcement, firefighters and emergency medical services personnel better understand and interact with people with developmental disabilities who may not be able to communicate their situation effectively. The front of the card displays the statement: "I have a developmental disability. I may have difficulty understanding and following your directions or may become unable to respond. I may become physically agitated if you prompt me verbally or touch me or move too close to me. A developmental disability is not an excuse for illegal behavior. I am not intentionally refusing to cooperate. I may need your assistance. Please see the back of this card." The back of the card includes the card bearer's name, address, date of birth and emergency contact information. You may request a card by visiting Office for People with Development Disabilities, at https://opwdd.ny.gov/iddidcards

# Life-Vest Financial Group – Winner of the Chamber Business Promotion Award

Congratulations to Life-Vest Financial Group, owned by Tim Strickland and Bradley Sheremeta, 2011 Ridge Rd., Ontario for our 1<sup>st</sup> Quarter Business Promotion Award winner. They have won \$100. to advertise their business! The advertising can be in any form of marketing promotional items or material including pens, mugs, brochures, copying expenses, ads, etc. Life-Vest can be contacted at (315) 333-5139 or Email: tdstrickland@ft.newyorklife.com or bwsheremeta@ft.newyorklife.com

The Business Promotion Award is a random drawing held by the chamber once a Business quarter. To participate you must be a chamber member and submit your business card to: Ontario Chamber, PO Box 100, Ontario, NY 14519 with Business Promo written on the back. The drawing is open to all chamber members and new cards are accepted at the beginning of each calendar year as well as throughout the year.

#### **Historical Society Request: Donations Needed for Spring Barn Sale**

Donations will be accepted on Thursdays April 25 and May 2 (6-8 PM), and Saturdays, April 27 and May 4 (9 AM to noon) at the Barn at Heritage Square, 7147 Ontario Center Road, corner of Ontario Center Road North and Brick Church Road in Ontario, NY.

The Town of Ontario Historical Society's Spring Barn Sale will be held on

Thursday, May 16, 9 AM to 8 PM Friday, May 17, 9 AM to 8 PM Saturday, May 18, 9 AM to noon (\$3.00 bag sale all day)



We are in need of good saleable donations. We are looking for items such as jewelry, dishes and other kitchen items, furniture, both indoor and outdoor, books, toys, games, small electronics in working condition and seasonal decorations. Gardening equipment, flower pots and other yard ornaments and baskets will be accepted. Please no large electronics – TVs, stereos, etc. or clothing.

If you have any questions about your donations or need to make special drop off arrangements, please contact Ann Welker at 315-524-9330. Donation slips are available upon request.

#### **TUSCANY TO TENNESSEE**

1250 NYS Rt. 104, Ontario Plaza
(Corner Rt. 104 & Slocum Rds.

A TASTE FROM THE SOUTH & AROUND THE WORLD
All Meals Homemade
Monday – Saturday – 8 a.m. – 7 p.m.
Sunday 10 a.m. to 5 p.m,
Weekly Specials
Call Ahead to Order
Terry –(585)-474-4097
Mike – (585)-284-9901

Officers: (terms expire in 2020)

Donna Burolla, President - (315) 524-8286 Sherry Verstraete, V.P. - (585) 820-8801 Jim Switzer, Treasurer - (585) 750-2277 Cheryl Legg, Secretary - (585) 315-0935 Board of Directors: (3 year terms)

Brian Natale, Farmers Insurance – term expires 2019 Sue Yantch, Sue's Hair Trends – term expires 2021 Joellen Simone, Nature's Way Floral and Garden - term expires 2020

Tim Strickland, Community Liaison (585) 370-1328

# WELCOME BACK RENEWING CHAMBER MEMBERS! Thank You For Being So Prompt With Your Dues Your Continued Support Is Appreciate

ALTRA RENTAL SUPPLY, INC. Jim Pedulla, 2127 NYS Rt. 104, Ontario, NY 14519-9649
PINES OF PEACE, Terry Whitt, Executive Director, 2378 Ridge Rd., Ontario, NY 14519-9558
PROFETTA ENTERPRISES, INC., Dana Profetta, 6362 Dean Parkway, Ontario, NY 14519-8970
EDWARD JONES, Jon Wordingham, 6323 Knickerbocker Rd., Ontario, NY 14519-8837
TOBIN CENTER, LLC, David & Pam Tobin, PO Box 482, Ontario, NY 14519-0482
EMPIRE WRECKING CO., INC., Julie & Vince Steffen, 6372 Knickerbocker Rd., Ontario, NY 14519
PROJECT MANAGEMENT & ENGINEERING, Eric & Dawn Mehserle, 1088 Hillsboro Cove Circle, Webster, NY 14580
INTEGRATED HEALTH CENTER, & EUPHRAXIA HEALTH, Teon Kowalyk, DC, 1422 NYS Rt. 104, Ontario, NY RICHARD LESZYK, Attorney, 322 Ridge Road, Ontario, NY 14519
OPTIPRO SYSTEMS, Michael Bechtold, 6368 Dean Parkway, Ontario, NY 14519
GERBER HOMES AND ADDITIONS, LLC, John Graziose, 1250 Ridge Rd., Ontario, NY 14519
AVALANCHE FABRICATION, INC., Paul Duerr and Thad Spaulding, 6314 Dean Pkwy, Ontario, NY 14519
ROCHESTER VAPOR, Mark Sullivan, 710 NYS Rt. 104, Ontario, NY 14519
BIRTHRIGHT OF ONTARIO, Nora Craft, Pres., 2003 Ridge Road, Ontario, NY 14519

#### Welcome New Members to the Ontario Chamber!

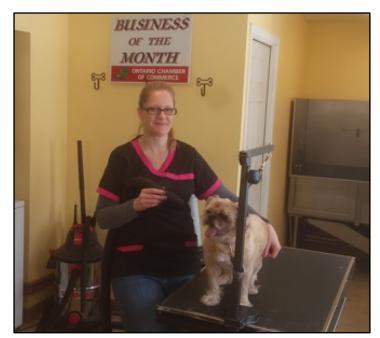
**RYNDOCK REALTY, LLC**, Sylvia and Mark Ryndock, Managing Broker/Owner, 1250 NYS Rt. 104, Ontario Office Phone: 315-333-1271; Cell: 585-943-0203; email: <a href="mailto:ryndockrealty@gmail.com">ryndockrealty@gmail.com</a>

NOTO FRUIT FARM & CIDER MILL, 7539 East Townline Rd., Williamson, NY 14589. Fedele and Phyllis Noto are managers of the Ontario Farmers' Market. The market is opening June 9, 2017 to Oct 27, 2019. Phone: (315) 589-8703 (Fedele Noto) or (585) 737-3929 (Janet Hanley). They are NOW seeking vendors. For an application and rules, go to <a href="www.ontariotown.org">www.ontariotown.org</a> under Parks and Rec Dept or <a href="www.ontarionychamber.org">www.ontarionychamber.org</a>

**SUSAN TRIPP, 3D TRAVEL CONSULTANT**. 6106 LaFrank Drive, Ontario, NY 14519; Ph: 585-478-8371; email: susan.tripp@3dtravelcompany.com; website: www.susantripp.com

#### **News From Chamber Members**

- ➤ Core Fitness, 2013 Ridge Rd., Ontario, has been approved for the Silver Sneakers Program. Contact Colton Strickland, (315) 333-1244; or email: <a href="mailto:corefitteam@gmail.com">corefitteam@gmail.com</a> for details.
- Congratulations to Charlie Kelly, C.P. Kelly General Contractors, 1201 Ridge Rd., Ontario, for winning the award for the next phase of Intergrow Greenhouses now under construction on Timothy Lane, Ontario.
- ➤ Business Expansion Integrated Health, 1418 NYS Rt. 104, owned by Teon Kowalyk, D.C. will soon be opening Euphraxia Health Fitness, a comprehensive exercise center.
- ➤ **Gerber Homes & Additions** will be adding 56 self- storage units to the Ontario Storage facility located at 6453 Furnace Rd., Ontario. Website: <a href="www.ontarionystorage.com">www.ontarionystorage.com</a>



Ontario Chamber of Commerce March, 2019 Business of the Month 5933 Arbor Rd., Ontario, NY

A Cut Above the Best!

Heather Benedict, Owner of Pampered Paws Grooming Salon

Pampered Paws Grooming Salon is Ontario Chamber of commerce business of the month and is a "cut above the best". Heather Benedict, Certified Groomer and owner is available to add panache and style to your dog's step. Her business is located at 5933 Arbor Rd., Ontario, NY 14519. Benedict can be reached at (585) 267-6866 and specializes solely in dog grooming. Benedict can also be found on Facebook at *Pampered Paws Grooming Salon*.

Benedict, a former Wayne Central graduate, always knew she was going to work with animals. It was during her tenure employed in a veterinarian office, that one of her colleagues suggested dog grooming. As Benedict embarked on her studies at the Rochester Institute of Dog Grooming, it soon became evident she found her career. "My teacher took an interest in me and invited me to work in her shop, *Creature Comforts* in Ontario", she remained there for four years.

Benedicts' Father offered to build a shop near their homestead on Arbor Rd. She has been at her current location four years. The salon offers full service dog grooming, including bathing, brushing, haircut, nails, and ear cleaning. Your beloved dog will enjoy a pampering experience, in a comfortable, safe, loving environment.

Benedict cares about her pet owners as well, and stated, "I'm willing to please my customers by going above and beyond" I'm very much a people pleaser. I will accommodate my clients by helping to answer their pet questions. I also make them feel at ease and give them 100%".

Business integrity is paramount for Benedict. "My parents, Bill and Jenny Benedict are just wonderful, hard working people and have instilled in me a great work ethic. They are my greatest inspiration. And, in order to remain a successful small business owner, one must continually work hard, remain dedicated, while practicing patience and kindness"

In her free time, she can be found enjoying her own treasured pets, a cat Missy and a five-year-old Yellow Labrador, Molly. Camping is a favorite family pastime, and during camping season her clients book ahead.

Benedict plans to remain in Ontario and "keep on grooming".



# Ontario Chamber of Commerce April, 2019 Business of the Month Autumn Joy Alpaca Farm 6018 Arbor Rd.

Autumn Joy Alpaca Farm is the Ontario Chamber April Business of the month. Owner Karen Fabi maintains a striking herd of five huacaya (pronounced wah-Kl-ah) Alpacas, and one Llama. The Alpacas' avowal all males: Bobbie, Shadow, Harry, Tucker and Sam. Gema, is the sole female llama, and as Fabi explains, "It's funny, Gema is large and in charge. She serves as the herds protector." Alpacas are the smallest member of a species of South American camelid, domesticated for thousands of years. They are social herding animals and have a natural life span of 15 to 25 years. Alpacas are commonly found grazing in the wild at an altitude of 3500 m (11,500 ft.) to 5,000 m (16K ft.) in the Andes of Southern Peru, Western Bolivia, Ecuador, and Northern Chile. (1) (https://en.wikipedia.org/wiki/Alpaca

Fabi, was originally from Webster NY, and returned to the area after a long career in Washington DC 's Law Enforcement. She chose to begin her second chapter in a town close to her roots and family, selecting the Ontario location out of endearment and with her business in mind. *The Autumn Joy Alpaca Farm is* located at 6018 Arbor Rd., Ontario, NY, and resides on a portion of the former *Benedict Farm*, which operated back in the 1950's to 1970's.

It was during a visit to the Hemlock fiber festival, (part of the Genesee valley hand spinners guild), that Fabi first met an Alpaca, echoing, "It was love at first sight". Intern her fondness and respect for animals endured. Fabi's business is "a labor of love", and she has created an eco-friendly environment, utilizing 100% of the herds resources and generating almost zero waste. Fabi mentions, "the only waste we have on the farm is the empty bags of grain, which can also be recycled and reused in many different ways".

Fabi researched becoming an Alpaca farmer for 3 years before taking the plunge, and has been in business for 5 years. Her crafting experience and skills, ("my grandmother taught me how to knit and crochet 55 years ago"), enable her to provide naturally unique products. "The *Autumn Joy*, Alpaca herd is utilized strictly for its fiber, which is similar to sheep's wool, because it is hollow, but softer and more luxurious like cashmere." However, even the Alpacas manure "beans", can be repurposed. Fabi creates "fire bricks" from the sun dried "beans", which are mixed with melted wax and molded in tins to form a safe, renewable fire starter. She also manufactures another product from dried ground "beans" called, "Plant Tea", which is sold in burlap bags. It is utilized to provide N, P, K macro plant nutrients, when rehydrated.

The Alpaca industry is a large supporter of the artisans of Peru. Fabi's exceptional line of super warm, Artisan quality goods; socks, hats, gloves, sweaters and scarves are obtainable at Autumn Joy's farm store (585-626-8967), local craft shows and on Facebook. "I knit and crochet about ½ of the products I sell, using my handspun yarn. The yarn is died on the stove, using all plant-based dies and white vinegar." Another "Fabi-style" inventive offering includes, "drier balls." Fabi makes the balls using an Alpaca fiber felting process. They last up to one year, and are designed to replace dryer sheets, helping to eliminate unwanted household chemicals. Customers may purchase an array of products ranging in price from \$4.00 to \$50.00. To generate new product ideas, Fabi attends actual fiber shows and she observes everyday items which can be remanufactured using alpaca fibers. Her beautifully designed purses are a prime illustration of her success.

Roger Keymel, an alpaca farmer in Walworth, has been both a mentor and inspiration to Fabi during her business adventure. Keymel and his wife own 14 alpacas. Fabi comments, "Alpaca farmers in general are great people, shop local".

In the future, Fabi hopes to continue selling handmade alpaca products, while teaching children to respect and learn more about the Alpaca species.

Interviewed by, Joellen Simone, Nature's Way Florist, Ontario, NY.

#### Ontario Chamber of Commerce Membership Information

The Ontario Chamber of Commerce is open to membership for all businesses and residents. You do not need to be a local business or resident to join. There is only one level of membership at \$50.00. Some of our business support projects include: Business of the Month; Ribbon Cutting Ceremony; Support for our Business Improvement District. Community projects include: Support for the Ontario Food Pantry; Christmas Tree Lighting Event; Scholarship given to a Wayne Central graduate; Distribution of Welcome Packages to new residents. For more Information about additional projects please visit our website: <a href="https://www.ontarionychamber.org">www.ontarionychamber.org</a>. Please consider joining us and becoming part of our team to support businesses and our community. Your membership would be welcomed!

#### **Ontario Chamber of Commerce – Membership Form**

Membership Dues: \$50.00 annually. Please make checks payable to Ontario Chamber of Commerce, and mail to PO Box 100, Ontario, NY 14519-0100

BUSINESS NAME:	
NAME OF OWNER: _	
TYPE OF BUSINESS: _ MAILING ADDRESS:	
BUSINESS ADDRESS:	(No. and Street)
	(Post Office Box) (City, State, Zip)
	(No. and Street)
<del>-</del>	(Post Office Box) (City, State, Zip)
HOME PHONE:	
BUSINESS PHONE:	<del></del>
EMAIL ADDRESS:	
WEBSITE ADDRESS: _	
FAX NUMBER:	
*PERMISSION TO ADI	D TO ONLINE BUSINESS DIRECTORY (circle one)

\*PERMISSION TO ADD TO ONLINE BUSINESS DIRECTORY (circle one)

\*(We depend on members to provide updated information as it occurs.)

#### **FedEx**

Outdoor box

#### **Advantage Auto Supply**

2045 NYS Rt. 104, Ontario, NY Phone (store) (315) 524-2691 Daily Pickup @5 pm Monday thru Friday None on weekends/holidays

#### **Western Union**

Send & Receive Money/Messages

#### **Rite Aid Pharmacy**

6296 Ontario Ctr. Rd., Ontario, NY S.E. corner @ NYS Rt. 104 Phone (store) (315) 524-2511

### UPS (United Parcel Service) Secor Hardware (within store)

Tops Plaza, S.E. corner of NYS Rt. 104 and Furnace Rd., Ontario, NY The service is available during regular store hours

Phone (store) (315) 524-4052

Mobile DMV at Webster Public Library Mondays 10-3:30; except holidays

#### **2019 Chamber Meetings**

January 21st February 18

March 18th

April 15th

May 20th

June 17th

July 15th

August 19th

September 16th

September 19 – Annual Banquet

October 21

YES

NO!

November 18

December - No Meeting

All chamber members are invited to attend as well as the general public. Meetings are held at the Ontario Town Hall, 1850 Ridge Road in the town board meeting room and begin at 3:30 p.m.