

ONTARIO CHAMBER OF COMMERCE, INC.

P.O. Box 100, Ontario, NY 14519-0100 – (315) 524-5886



Website: www.ontarionychamber.org
Like Us on Facebook.com/ontarionychamberofcommerce

Newsletter – July – August, 2022

Officers: (terms expire in 2022)

Donna Burolla, President (315) 524-8286
Sherry Verstraete, V.P. (585) 820-8801
Jim Switzer, Treasurer (585) 750-2277
Jennifer Brake, Secretary
Brake Marketing, (585) 957-2326

Board of Directors: (3 year terms)

Brian Natale – term expires 2022
Farmers Insurance
Virginia Molino – term expires 2021
Sylvia Ryndock – term expires 2023
Ryndock Realty



A.P. Enterprises, 663 Timothy Lane, Ontario, NY is the 2022 Business of the Year. Story Page # 3



June 15, 2022 - Ontario Chamber members tour Intergrow Greenhouses, Story Page # 2



July, 2022 Ontario Chamber Business of the Month – Weller Group, LLC - Story Page # 5



August, 2022 Ontario Chamber Business of the Month – Ontario Seafood - Story page # 6



Ontario Golf Course & Pub 235 On The Green Celebrate Grand-Opening, Story page # 4

ONTARIO CHAMBER MEMBERS TOUR INTERGROW INTERGROW GREENHOUSES

On June 15, 2022 Ontario Chamber members were treated to a tour of Intergrow Greenhouses, 663 Timothy Lane. James Williams, Business Development for Intergrow was our tour guide. He began the tour with a history of Intergrow Greenhouses. In 1998 Intergrow Greenhouses was formed by two Dutch owners and two Belgium owners. It first began in Fillmore, New York on a 15-acre site and in 2003 opened on 55 acres in Albion, New York. In 2015 lights were added to the greenhouses so that tomatoes could be grown 365 days a year. In 2018 the site in Ontario was located and by Sept. 2021, greenhouses covered 105 acres. Intergrow has overall, 350 employees. They grow nine different varieties of tomatoes.

Our first stop on the tour was the irrigation room. Williams explained the operations involved and are controlled by a computerized Dutch system that regulates how much water; how much fertilizer is used, and the light level required for the plants. Next stop was the boiler room where natural gas is used as a heat source. The water is heated to 90 degrees Celsius which is just below boiling and pumped through rails for radiant heat for the greenhouses. An inside view of a greenhouse displayed rows upon rows of different tomatoes using a hanging gutter system that captures unused water and fertilizer to recycle. The gutter systems can be raised or lowered for harvesting. The plants grow approximately 12 to 14 inches per week and leaves are trimmed to expose the fruit for harvest and to improve the flavor. Special bumblebees are brought in from Canada that have been bred to pollinate only tomato plants. The tomatoes are all picked by hand and are shipped out within 24 hours from picking to the markets. Intergrow has its own transportation fleet and 40 trucks a day leave the Ontario site. Most markets are within a 350-mile radius and include Tops Supermarkets; Aldi's; Walmart; and Hannaford. Contact Intergrow Greenhouses at 585-236-2424; website: www.intergrowgreenhouses.com.

The Ontario Chamber of Commerce, Inc. gratefully thanks James Williams and intergrow Greenhouses for spending the time with our chamber members and providing an informative and detailed tour.



Look for Intergrow tomatoes at Aldi's; Walmart; Tops; & Hannaford



A.P. Enterprises Property Services, 486 Timothy Lane, Ontario, is the 2022 Business of the Year. The award is co-sponsored with the Ontario-Walworth Rotary Club and the Ontario Chamber of Commerce, Inc.

Sean Fico, President, began the business in 1990 with one snow plowing truck and was advised he would never be successful. He beat the odds and now owns over 200 pieces of equipment. Services offered include parking lot cleanups, asphalt paving and repairs, sealing and striping, milling, underground piping, concrete services, curb repairs and installation, snowplowing and removal and salting; exterior building repair and emergency disaster relief. Sean prides himself on customer service and customers know they can always speak directly with him.

A.P. Enterprises handles repairs and maintenance on all their equipment. They have trained mechanics on staff to overhaul equipment before going out again.

A.P. Enterprises is also involved in supporting local communities' events and believes in giving back to the community. A hot pink loader can be seen at many events and was inspired by the ongoing fight against breast cancer. A.P. Enterprises can be contacted at 585-216-2080; email: ridofsnow@aol.com; website: www.appropertyroc.com.

Sean Fico was honored at an Ontario-Walworth Rotary Club dinner on June 28th and presented a plaque and the above sign to display at business and community events.



Sean Fico at the Ontario Walworth Rotary dinner held on June 28th accepting Business of the Year Award for 2022. L to R: Sean Fico, Brian Natale, holding sign, and Dom Paz, Rotarian of the Year.

Ontario Golf Club and Pub 235 On the Green Celebrate Grand-Opening

Ontario – July 11, 2022. Friends, family, Rotarians, and Ontario Chamber of Commerce members gathered to join in the festivities for the ribbon cutting and grand opening celebration of the Ontario Golf Course, 2101 Country Club Lane, Ontario, owned by Sean Fico, and the new restaurant, Pub 235 On The Green, owned by Bill Horeth. The golf course and Pub 235 On The Green are open to the public. Banquet facilities are also offered at the Pub. After the ribbon cutting ceremony, Bill Horeth, hosted a delicious lunch for the group.

Sean Fico is also the owner of A.P. Enterprises Property Services, 486 Timothy Lane, Ontario. The A.P. team has worked 24/7 since April 2022 in re-developing the golf course with many improvements. Greens and fairways have been revitalized; paving of cart pathways; landscaping; pro shop makeover; pool renovations; and much more. Donna Burolla, President of the Ontario Chamber of Commerce congratulated Sean on his entrepreneur spirit and thanked him for investing in the Ontario community to bring this prime piece of real estate back to its original condition and recreate the “gem” that it once was. Sean said working with the Town of Ontario was amazing and he emphasized the town really wants economic development.

The Ontario Golf Course had its beginning in 1928 with a nine-hole course. Through the years more land was acquired allowing expansion to 18 holes with the construction of a club house in 1937. A pro shop and a pool were built in 1969 and a new club house in 1994. The property now consists of approximately 170 acres. (taken from History of the Town of Ontario 1807-1971 by Virginia Stammel Scully).

Hours for Pub 235 On The Green are Tuesday through Thursday, food service beginning at 4 p.m.; Friday, Saturday, and Sunday, 11 am – 9 pm; Monday closed; except for the bar which is open from 11 a.m. to 5 pm. . Stop in for a wonderful meal with views of a beautiful landscaped golf course. A pub and banquet menu are available online at www.ontariocountryclub.com.

Tee times can be booked online at www.ontariocountryclub.com or call 585-495-GOLF (4653). To keep up to date on all the improvements at the golf course follow them on facebook.com/ontariocountryclub/



L to R: Jason Thomas, Operations Mgr., Sean Fico, Ontario Golf Course, Bill Horeth, Pub 235 On The Green



L to R: Gaetan Foos, Golf Course Superintendent, Sean Fico, Ontario Golf Course, Jason Thomas, Golf Operations Mgr, Bill Horeth, Pub 235 (flowers presented by Nature's Way Floral & Garden)

Ontario Chamber of Commerce, Inc.
July, 2022 Business of the Month
Weller Group LLC, 6206 Slocum Road, Ontario, NY 14519



L to R: Tim Weller, Alexa Glanzel, Matthew Bennage, Christine McTigue, Dillon Flaherty, Jennifer Doell, Daniel Ortiz, Michele Martins, Adam Casper, Joe Amoddio

Weller Group LLC at 6206 Slocum Road in Ontario was named as Business of the Month for July 2022 by the Ontario Chamber of Commerce, Inc. Founder & Co-Owner Tim Weller, CFP® is in his 29th year offering full-service financial services & planning to clients in New York State and beyond.

Along with co-owners Christine Mc Tigue and Adam Casper, and experienced financial advisors & support staff, they focus on specific needs of each, individual client to set long and short-term goals. Through personal meetings, electronic communications and a customized, interactive web page (www.wellergroupllc.com), convenient access is provided to accounts, online resources & market news 24/7/365.

Whether a first time investor's personal or educational savings or retirement planning, the firm helps start or expand financial portfolios. The firm is available at 315-524-8000 or info@wellergroupllc.com. Business hours are 9 a.m. to 5 p.m., Monday – Friday (summer hours exclude Fridays).

Financial advisors have state and federal licenses and certificates and must complete additional continuing education courses every two years. Tim Weller started as an independent advisor from an office in a building that was built as a religious education center and continued as Magic Years' Nursery School, American Express Financial Advisors and currently a plumbing contractor across from Wayne Central High School on NYS Route 350 in Ontario Center. He has expanded his staff and client base to 5 advisors and 6 support staff in his current office building on the east side of Slocum Road, north of Ridge Road. Tim and several of his staff are Wayne Central graduates.

Weller Group LLC will observe its 30th anniversary as part of the local celebration of the Bicentennial Anniversary of the County of Wayne in 2023.

(Jim Switzer, July 23, 2022)

Ontario Chamber of Commerce, Inc.
August, 2022
Business of the Month
Ontario Seafood
1864 NYS Rt. 104, Ontario, NY 14519



Pictured L to R: Hannah Davis, Amy DeMay, owner, Adam Costich, Mike Venishel, Michael Desiderio, and Sierra Costich

Looking for a variety of fresh seafood, including lobsters, clams, crabs, shrimp, a variety of fish, made from scratch salads, homemade soup and chowder (seasonally) or a delicious Friday night dinner ... then check out Ontario Seafood, 1864 Route 104, next to the Fireman's Exempt Field in Ontario. Owned and operated by local businesswoman Amy DeMay, assisted by 5 family members, since November 2021, Ontario Seafood is open Tuesday – Thursday 10-6, Friday 10-7, Saturday 10-5 and closed on Sunday/Monday. Fresh seafood is handpicked on weekly trips to NYC, Boston, and Maine.

As an entrepreneur, Amy realized a lot of people like fresh seafood and a good variety of fresh never frozen fish, and there wasn't any place local to purchase. She saw a need and decided to fill it. It may cost a little more, but her customers find it's worth it.

Like them on Facebook at Ontario Seafood for menus and up to date weekly specials, email at ontarioseafood@gmail.com or by calling 315-333-1038.

ADVOCACY COALITION OF ROCHESTER AREA CHAMBERS MEETS NYS SENATOR PAM HELMING

Representatives of Chamber of Commerce from the Finger Lakes and Western New York gathered for a bi-monthly meeting of the Advocacy Coalition of Rochester Area Chambers (ACRAC) on June 15th in Canandaigua. ACRAC was organized three years ago with assistance of the Greater Rochester Chamber of Commerce to support and advocate for business and legislative outreach of Chambers of Commerce in the region.

Special guest NYS Senator Pam Helming provide an overview of the 2022 legislative session in Albany and participated in roundtable discussion on topics ranging from impact of COVID on small businesses, shortage of qualified workers in numerous occupations, changes in eligibility for CDL drivers, to state funding for local highway repairs and improvements, status of funding for shoreline erosion projects, and new initiatives for youth entrepreneurship, among several others. She emphasized the importance of calls, letters, e-mails, meetings, roundtables and conversations by citizens, business owners and Chambers of Commerce with state legislators and state-wide elected and appointed officials.

Representatives were present from Chambers of Commerce from Ontario County, Wyoming County, Watkins Glen, Irondequoit, Hilton/Parma/Hamlin, Upstate Better Business Bureau, Livingston County, Geneva, Ontario Town & Greater Rochester Chamber of Commerce. The recently merged & re-organized Victor and Canandaigua Chambers (now Ontario County Chamber of Commerce) organized & hosted the event. Board member/treasurer Jim Switzer represented Ontario Chamber of Commerce, Inc., which is a charter member of ACRAC.

Jim Switzer, Board Member/Treasurer, Ontario Chamber of Commerce, Inc.

jeswitz@rochester.rr.com

CELL/TEXT: 585-750-2277

ONTARIO CHAMBER COMING EVENTS

September 22, 2022 (Thursday) – Annual Community Awards Banquet, held at the Ontario Golf Club, Pub 235 On The Green, 2101 Country Club Lane. Recognition of Volunteer of the Year; Community Organization; and Business Improvement Award. The banquet is open to the general public and chamber members. Cost is \$40.00/person. Click on the link for a reservation form. Deadline is September 12, 2022. <http://ontarionychamber.org/wp-content/uploads/2022/07/2022-Dinner-Invitation.pdf>

November 5, 2022 (Saturday) – Holiday Craft & Vendor Show, held at the Town of Ontario Community Center, Casey Park, 6551 Knickerbocker Road, Ontario, from 9 am to 3 pm. Over 60 participants! Homemade crafters and home party vendors. Come and get an early jump on your holiday gifts of one-of-a kind items! The craft show is sponsored by the Ontario Chamber of Commerce, Inc. with the Town of Ontario Parks & Recreation Dept. Contact is Sherry Verstraete, Chairman, email: sverstra@rochester.rr.com.

KYLE GERHARDT IS 2022 WINNER OF ONTARIO CHAMBER COMMUNITY SCHOLARSHIP

Kyle Gerhardt is an intelligent, engaging, and talented young man with a bright future ahead as he graduates from Wayne Central this June. He has been accepted at SUNY Albany for the fall of 2022. Kyle plans on majoring in Criminal Justice and legal studies. He has been a great advocate and voice for fairness and equality. He has never held back when someone else is in need of help or support.

He has been a tremendous asset to our school and community. Kyle is a talented singer and actor that has been involved in numerous school and community theater and music productions. He has been part of Show Choir and Beneway Boys at Wayne Central as well as being a class officer.

He continues to be active in Boy Scouts and has been involved in many community projects culminating in his Eagle Scout Project which is building shelves and cabinets for the high school band room. Kyle is also a singer in his church choir, has cleaned local cemeteries and volunteered at the Walworth Library and the Walworth Historical Society. He volunteered to read to elementary students each year. During the covid shutdown, Kyle recorded two book readings for the elementary students and sent them to the elementary teachers for them to share with their students in lieu of being physically present with them at that time.

With Kyle's positive outlook and caring personality, there is no doubt that he will continue to develop his talents and be an integral part of the school and work community throughout his life.

*Submitted by Cathy Stohr, MS.Ed Counselor
Wayne Central School District*

As a recipient of the Ontario Chamber Community Scholarship, Kyle receives \$500.00 and has his name inscribed on a plaque located in the foyer of the Ontario Town Hall.

Events At Heritage Square Museum 7147 Ontario Center Rd., Ontario

August 12, 2022 – The Quilt Lady (Cathleen Wiggins) presents “Wome of the Civil War” 12:30 (\$10 per person; for reservations call 585-738-9476) Buildings will be open for self-guided tours and home arts demonstrations from 1:30 – 4:00 p.m.

August 20, 2022 – Victorian Tea, 1:00 p.m., fund raiser for Pines of Peace, tickets can be purchased for \$20 (\$10 for children 12 and under) at www.pinesofpaeace.org or call 315-524-2388.

The Ontario Chamber of Commerce is open to membership for all businesses and residents. You do not need to be a local business or resident to join. There is only one level of membership at \$50.00. Some of our **business support projects** include: Business of the Month; Quarterly Marking Award; National Small Business Week Appreciation; Ribbon Cutting and Ground-Breaking Ceremony; and support for our Business Improvement District.

Community projects include: Support for the Ontario Food Pantry; Christmas Tree Lighting Event; Scholarship to a Wayne Central Graduate; Annual Community Awards Banquet; Annual Holiday Craft Show; Tribute Bench Program; and Distribution of Welcome Packages to New Residents. For more Information about additional projects visit our website at www.ontarionychamber.org.

Please consider joining us and becoming part of our team to support businesses and our community. Your membership and participation would be welcomed!

ONTARIO CHAMBER OF COMMERCE – MEMBERSHIP APPLICATION

Membership Dues: \$50.00 annually. Please make checks payable to Ontario Chamber of Commerce, Inc. and mail to PO Box 100, Ontario, NY 14519-0100

BUSINESS NAME: _____

NAME OF OWNER: _____

TYPE OF BUSINESS: _____

MAILING ADDRESS: _____

(No. and Street)

(Post Office Box) (City, State, Zip)

BUSINESS ADDRESS: _____

(No. and Street)

(Post Office Box) (City, State, Zip)

HOME PHONE: _____

BUSINESS PHONE: _____

EMAIL ADDRESS: _____

WEBSITE ADDRESS: _____

FAX NUMBER: _____

*PERMISSION TO ADD TO ONLINE BUSINESS DIRECTORY (circle one)

YES NO

*(We depend on members to provide updated information as it occurs.)

FEDEX

Outdoor box

Advantage Auto Supply

2045 NYS Rt. 104, Ontario, NY

Phone (store) (315) 524-2691

Daily Pickup @5 pm

Monday thru Friday

None on weekends/holidays

WESTERN UNION

Dollar General, Ontario Plaza

1250 NYS Rt. 104, Ontario, NY

Send & Receive

Money/Messages

Walgreens – FedEx & Western Union

6296 Ontario Ctr. Rd., Ontario, NY

S.E. corner @ NYS Rt. 104

Phone (store) (315) 524-2511

UPS (UNITED PARCEL SERVICE)

Secor Hardware (within store)

Tops Plaza, S.E. corner of NYS Rt. 104

and Furnace Rd., Ontario, NY

Available during regular store hours

Phone (store) (315) 524-4052

Advance Auto Parts Store (within store)

1971 State Route 104

Ontario, NY 14519

2022 Chamber Meetings

January 17

February 21

March 21

April 18

May 16

June 20

July 18

August 15

September 19

September 22 – Annual Banquet

October 17

November 21

December – No Meeting

Meetings are held at 3:30 P.M at the Ontario Town Hall, 1850 Ridge Rd., Ontario, NY 14519.

All chamber members are invited to attend as well as the general public.

WELCOME BACK RENEWING CHAMBER MEMBERS!
Thank You For Being So Prompt With Your Dues
Your Continued Support Is Appreciated

RELIANT COMMUNITY CREDIT UNION, Karen Hoad, Member Development, 10 Benton Place,
 Sodus, NY 800-724-9282

PUGSLEY'S MARINE, INC. Carol & Bob Cario, 310 NYS Rt. 104, Ontario, 585-265-0750

ACE SEAL COATING & PAVING, Amy DeMay, 1864 NYS Rt. 104, Ontario, 315-807-9819

FURY AUTO ACCESSORIES, Matt & Sandi Hillman, 1453 NYS Rt. 104, Ontario, 315-333-1003

LORI FURGUSON'S TAX PLANNING & PREPARATION SERVICES, 2005 Ridge Rd., Ontario, 585-748-4353

EMPIRE WRECKING CO., INC., Julie Steffan DiLella, 6372 Knickerbocker Rd., Ontario, 315-524-4099

GREAT LAKES EQUIPMENT SALES & SERVICE, LLC, Adam Houpt, 2223 NYS Rt. 104, Ontario, 315-333-5560

MAMA LOR'S CAFÉ, INC. Lori Rosenszweig, 1891 Ridge Rd., Webster, 585-545-4895

LW EMPORIUM, George Bernhard, 6355 Knickerbocker Rd., Ontario, 315-524-8841

TOWN OF ONTARIO, Frank Robusto, 1850 Ridge Rd., Ontario, 315-524-7105

Welcome New Members to the Ontario Chamber!

Wild Water Fly Fishing, LLC, 6298 Dean Parkway, Ontario, Eric & Heidi Dodds, owners
 Business phone: 585-967-3474 or email: wildwaterff@hotmail.com. "Best value in fly fishing".
 Contact them for online sales & manufacturing. Website: www.wildwaterflyfishing.com.

WELCOME PACKAGE MATERIALS NEEDED

If you would like your marketing materials distributed to new Ontario residents, please deliver 50- 100 items to Edward Jones, 6323 Knickerbocker Road, Ontario, NY 14519, attention: Aileen Hurlimann. Marketing items can be flyers, brochures, pens, pencils, magnets, pads, keychains, etc. About 12-15 packages are delivered each month. This is an opportunity for you to reach new customers. Business cards are accepted. Please call Edward Jones, at 315-524-3130 before stopping by to deliver items.

WAYNE COUNTY AND NEW YORK STATE FAIR DATES

Wayne County Fair – August 8-13, 300 W. Jackson St., Palmyra, NY. Music, food, events.
 Go to www.waynecountyfair.org for a schedule. Ph: 315-597-5372.

New York State Fair: August 24-September 5, 581 State Fair Blvd., Syracuse, NY . Music, food, events. Go to www.nysfair.ny.gov for a schedule.

Travel, community, and tourism information is located in the display racks, sponsored by the Ontario Chamber, in the Ontario Town Hall and Library foyer, 1850 Ridge Rd., Ontario, NY 14519